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### DEVELOPMENT OFFICE April, 1978

SOURCE	To Date 1978		To Date 1977		
Church	\$160,532		\$147,129		
Foundations	72,317		79,207		
Corporate	45,246		35,104		
Alumni	105,740	0,532   15 ()	97,230		
Non-Alumni	54,211		47,403		
Other	16,095		16,344		
TOTAL Non-Fed	\$454,141	5,710 3	\$422,417		
Government	414,928	1,211	515,850		
GRAND TOTAL	\$869,069		\$938,267		
GIFT SUMMARY: Development Office					
Current Fund (abo	\$ 869,069				
Venture Fund Endowment \$147,990 Mabee Challenge 248,288					
Mabee Grant	696,278				
Agencies	9,717	*			
GRAND TOTAL Recei	\$1,575,064				

GIFT REPORT

1977-1978 Fiscal Year

		Rec'd thi	s month	<u>.</u>	Cumulative		
<b>SOURCES</b>	GOALS	EXPECTED	NEW CASH	REC'D +	EXPECTED	+ NEED =	PROJECTED
Church	\$175,000	\$ 12,832	\$ 3,460	\$ 160,532	\$ 14,045	\$ 423	\$ 175,000
Foundations	60,000		5,250	72,317			72,317
Corporate	55,000		8,003	45,246	9,000	754	55,000
Alumni	140,000	2,900	11,598	105,740	3,265	30,995	140,000
Non-Alumni	80,000	2,100	2,145	54,211	438	25,351	80,000
<b>O</b> ther	20,000		1,848	16,095	<u> </u>	3,905	20,000
TOTAL Non-Fed	\$530,000	\$ 17,832	\$ 32,304	\$ 454,141	\$ 26,748	\$ 61,428	\$ 542,317
Government	504,090	26,373		414,928		89,162	504,090
GRAND TOTAL \$	1,034,090	\$ 44,205	\$ 32,304	\$ 869,069	\$ 26,748	\$150,590	\$1,046,407

#### 1977-1978 GOVERNMENT

#### Development Office

PROGRAM	EXPECTED	RECEIVED	EXTRA RECEIVED	TOTAL	BALANCE EXPECTED
SEOG	\$122,096	\$122,096	\$	\$122,096	\$ 0
CWSP	86,688	86,688		86,688	0
ADMIN	12,638	12,638		12,638	0
AIDP ·	282,668	193,506		193,506	89,162
TOTALS	\$504,090	\$414,928	\$	\$414,928	\$ 89,162

## PROGRESS REPORT VENTURE CAMPAIGN GOALS, RESULTS, NEEDS April, 1978

	Three Years		
	1974-1977	1977-78	Totals
CURRENT GOAL  1. Cash Rec'd	\$3,202,701 \$3,293,078		\$3,202,701 \$3,293,078
ENDOWMENT GOAL  1. Cash Rec'd  2. Pledges Total	\$ 126,298 \$ 126,298 \$ 126,298	\$ 638,843 \$ 147,990 \$ 30,0001 \$ 177,990	\$ 765,141 \$ 274,288 30,000 \$ 304,288
PLANT GOAL  1. Cash Rec'd  2. Pledges  3. Grants	\$ \$	\$ 675,000 \$ 548,288 131,595	\$ 675,000 \$ 548,288 131,595
Total	\$ .	\$ 679,883	\$ 679,883
SUMMARY Current Endowment Plant TOTAL RECEIPTS	\$3,293,078 126,298	\$ 177,990 679,883	\$3,293,078 304,288 679,883
AND PLEDGES	\$3,419,376	\$ 857,873	\$4,277,249

#### 1. Deferred gifts