

1977-1978 GOVERNMENT

Development Office

<u>PROGRAM</u>	<u>EXPECTED</u>	<u>RECEIVED</u>	<u>EXTRA RECEIVED</u>	<u>TOTAL RECEIVED</u>	<u>BALANCE EXPECTED</u>
SEOG	\$122,096	\$122,096	\$	\$122,096	\$ 0
CWSP	86,688	86,688		86,688	0
ADMIN	12,638	8,286		8,286	4,352
AIDP	282,668	171,485		171,485	111,183
TOTALS	<u>\$504,090</u>	<u>\$388,555</u>	<u>\$</u>	<u>\$388,555</u>	<u>\$115,535</u>

JRR:II  
3/31/78

PROGRESS REPORT VENTURE CAMPAIGN  
GOALS, RESULTS, NEEDS  
March, 1978

	<u>Three Years 1974-1977</u>	<u>1977-78</u>	<u>Totals</u>
<u>CURRENT GOAL</u>	<u>\$3,202,701</u>		<u>\$3,202,701</u>
1. Cash Rec'd	\$3,293,078		\$3,293,078
 <u>ENDOWMENT GOAL</u>	 <u>\$ 126,298</u>	 <u>\$ 638,843</u>	 <u>\$ 765,141</u>
1. Cash Rec'd	\$ 126,298	\$ 147,780	\$ 274,078
2. Pledges		\$ 30,000 1	30,000
Total	\$ 126,298	\$ 177,780	\$ 304,078
 <u>PLANT GOAL</u>	 <u>\$</u>	 <u>\$ 675,000</u>	 <u>\$ 675,000</u>
1. Cash Rec'd	\$	\$ 241,102	\$ 241,102
2. Pledges		138,781	138,781
3. Grants		300,000	300,000
Total	\$	\$ 679,883	\$ 679,883
 <u>SUMMARY</u>			
Current	\$3,293,078	\$	\$3,293,078
Endowment	126,298	177,780	304,078
Plant		679,883	679,883
TOTAL RECEIPTS AND PLEDGES	\$3,419,376	\$ 857,663	\$4,277,039

1. Deferred gifts



DEVELOPMENT OFFICE  
March, 1978

<u>SOURCE</u>	<u>To Date 1978</u>	<u>To Date 1977</u>
Church	\$144,240	\$133,916
Foundations	67,067	78,957
Corporate	37,243	28,504
Alumni	91,242	92,776
Non-Alumni	49,966	43,630
Other	<u>14,247</u>	<u>15,047</u>
TOTAL Non-Fed	\$404,005	\$392,830
Government	<u>388,555</u>	<u>460,779</u>
GRAND TOTAL	\$792,560	\$853,609

GIFT SUMMARY: Development Office

Current Fund (above)	\$792,560
Venture Fund	
Endowment	\$147,780
Mabee Challenge	241,102
	388,882
Agencies	<u>8,817</u>
GRANT TOTAL received	\$1,090,459

**GIFT REPORT**  
**1977-1978 Fiscal Year**  
**March, 1978**

<u>SOURCES</u>	<u>GOALS</u>	<u>Rec'd this month</u>		<u>Cumulative</u>			<u>PROJECTED</u>
		<u>EXPECTED</u>	<u>NEW CASH</u>	<u>REC'D</u>	<u>+</u> <u>EXPECTED</u>	<u>+</u> <u>NEED</u> =	
Church	\$175,000	\$ 11,839	\$ 4,403	\$144,240	\$ 26,877	\$ 3,883	\$ 175,000
Foundations	60,000	13,767	5,948	67,067			67,067
Corporate	55,000		6,970	37,243	9,000	8,757	55,000
Alumni	140,000	6,315	11,576	91,242	6,165	42,593	140,000
Non-Alumni	80,000	2,350	6,632	49,966	2,538	27,496	80,000
Other	20,000		1,587	14,247		5,753	20,000
TOTAL Non-Fed	\$530,000	\$ 34,271	\$37,116	\$404,005	\$ 44,580	\$88,482	\$ 537,067
Government	504,090	231,245		388,555	115,535		504,090
GRAND TOTAL	\$1,034,090	\$265,516	\$37,116	\$792,560	\$160,115	\$88,482	\$1,041,157

**DEVELOPMENT SUMMARY**

	<u>Goal</u>	<u>Received</u>	<u>Expected</u>	<u>Need</u>
Budget	\$ 530,000	\$404,005	\$ 44,580	\$ 81,415
Deficit	168,000			168,000
Challenge	375,000	241,102	138,781	(4,883)
Total	\$1,073,000	\$645,107	\$183,361	\$249,415